

# THE SCHOOL DISTRICT OF ESCAMBIA COUNTY PURCHASING DEPARTMENT

75 North Pace Blvd. Pensacola, FL 32505

## **BID AWARD NOTICE**

DATE: December 5, 2013

BID TITLE & REFERENCE: Fresh Produce for Direct Delivery to School Cafeterias (includes Farm-to-School Program), RFP #140903

#### DESCRIPTION OF PURCHASE:

Bid is for the establishment of a list of approved fresh produce vendors and to define specific products that may be purchased by cafeteria managers for use in breakfast and lunch meals in school cafeterias. The bid supports the Farm-to-School Program, a collaborative project of the Department of Agriculture, that connects schools and local farms to promote the use of locally grown healthy foods in the K-12 school setting, improves student nutrition, educates students about food and health, and supports local and regional farmers. Farm-to-School produce may be purchased directly from the vendor(s) on this list or the District/Department of Agriculture may contract directly with a local farmer and use vendor(s) on this list for product pickup and delivery to District cafeterias.

Vendors were rated in four (4) areas, with award to the two (2) vendors earning the highest point value. The decision concerning vendor utilization and school assignment of vendor or vendors will be made by the Food Services Department. The price on the Bid Tabulation reflects the vendor's distribution fee per product and points rating. The cost of the products will be vendor's actual cost plus the distribution fee.

Effective Dates: January 1, 2014 through June 30, 2014 with four (4) one-year renewal options to follow – first renewal period will be July 1, 2014 through June 30, 2015.

| REQUESTED BY:                                                        |                           |  |
|----------------------------------------------------------------------|---------------------------|--|
| Food Services                                                        |                           |  |
|                                                                      |                           |  |
| SUPPLIER NAME:                                                       |                           |  |
| Big Charlie's Produce Co., LLC, N<br>Southeastern Fresh Produce, Rok |                           |  |
| AMOUNT OF PURCHASE:                                                  | FUNDING SOURCE:           |  |
| \$225,000.00 Est. / 6 Mos.                                           | Food Services Fund (4110) |  |
| METHOD OF PROCUREMENT:                                               |                           |  |
| ECSD RFP                                                             | Responses Received: 3     |  |
| DATE AND TIME POSTED:                                                |                           |  |

December 5, 2013, 10:00 AM CST

# THE SCHOOL DISTRICT OF ESCAMBIA COUNTY PURCHASING DEPARTMENT 75 NORTH PACE BOULEVARD PENSACOLA, FLORIDA 32505 BID TABULATION

DATE: 12/3/2013 BID NBR: 140903

BID TITLE: Fresh Produce for Direct Delivery to School Cafeterias (includes Farm-to-School Program)

|      |         |      |                       |          | Big Charlie's        |           | Gulf Coast   |           | Southeastern Fresh   |           |
|------|---------|------|-----------------------|----------|----------------------|-----------|--------------|-----------|----------------------|-----------|
|      |         |      |                       |          | Distribution Fee for |           | Distribution | n Fee for | Distribution Fee for |           |
|      |         |      |                       |          | Minimum              | Case      | Minimum      | Case      | Minimum              | Case      |
| Item | Qty.    | Unit | Description           | Item No. | Pack Size            | Pack Size | Pack Size    | Pack Size | Pack Size            | Pack Size |
| 1    | 200,000 | ea   | Apple, Red            | 550010   |                      | 3.50      | n/a          | 2.00      | n/a                  | 3.50      |
| 2    | 200,000 | ea   | Apple, Golden         | 550010   | n/a                  | 3.50      | n/a          | 2.00      | n/a                  | 3.50      |
| 3    | 500     | lb   | Apple, Diced          | 560630   | n/a                  | 3.00      | n/b          | n/b       | 1.25                 | 3.50      |
| 4    | 200,000 | ea   | Apple, Granny Smith   | 550010   | n/a                  | 3.50      | n/a          | 2.00      | n/a                  | 3.50      |
| 5    | 10,000  | cs   | Bananas               | 550150   | 1.50                 | 3.50      | 1.46         | 2.00      | n/a                  | 3.00      |
| 6    | 2,000   | pt   | Blueberries           | 550160   | 0.75                 | 3.00      | 0.58         | 2.00      | 1.25                 | 3.00      |
| 7    | 3,000   | lb   | Broccoli Florets      | 560010   | 1.25                 | 3.00      | 1.20         | 2.00      | 1.50                 | 3.50      |
| 8    | 2,500   | lb   | Cabbage, Green        | 560020   | 1.00                 | 3.00      | 0.45         | 2.00      | 0.50                 | 2.50      |
| 9    | 1,000   | lb   | Cabbage, Red          | 560030   | 1.00                 | 3.00      | 0.45         | 2.00      | 0.50                 | 3.00      |
| 10   | 7,500   | ea   | Cantaloupe            | 550200   | 1.00                 | 3.00      | 0.58         | 2.00      | n/a                  | 3.00      |
| 11   | 1,500   | lb   | Carrots, Jumbo        | 560110   | 0.75                 | 2.50      | 0.58         | 2.00      | 1.00                 | 2.75      |
| 12   | 1,000   | lb   | Carrots, Baby         | 560110   | n/b                  | 3.00      | n/a          | 2.00      | n/a                  | 3.50      |
| 13   | 3,000   | lb   | Carrot, Sticks        | 560110   | 1.50                 | 3.00      | 1.20         | 2.00      | 1.50                 | 3.50      |
| 14   | 1,200   | lb   | Cauliflower, Floret   | 560120   | 1.25                 | 3.00      | n/a          | 2.00      | 1.50                 | 3.00      |
| 15   | 750     | lb   | Celery                | 560200   | 0.75                 | 3.00      | 0.58         | 2.00      | 0.75                 | 2.50      |
| 16   | 250     | lb   | Celery, Chopped       | 560590   | 1.50                 | 3.00      | n/a          | 2.00      | 1.50                 | 3.00      |
| 17   | 750     | lb   | Celery, Sticks        | 560200   | 1.50                 | 3.00      | 1.20         | 2.00      | 1.50                 | 3.00      |
| 18   | 2,000   | lb   | Cherries              | 550410   | n/b                  | 2.00      | n/b          | n/b       | n/a                  | 2.50      |
| 19   | 500     | lb   | Chives                | 560520   | n/b                  | 1.50      | n/a          | 2.00      | n/a                  | 2.50      |
| 20   | 500     | lb   | Cilantro              | 560570   | 0.50                 | 2.50      | n/a          | 2.00      | 0.75                 | 2.50      |
| 21   | 1,000   | lb   | Collard Greens        | 570940   | 1.50                 | 2.50      | n/a          | 2.00      | 1.50                 | 3.00      |
| 22   | 1,100   | lb   | Coleslaw Mix          | 560020   | 1.50                 | 3.00      | 1.20         | 2.00      | 1.50                 | 3.00      |
| 23   | 20,000  | lb   | Cucumbers             | 560300   | 1.00                 | 3.00      | 1.50         | 2.00      | 1.00                 | 3.00      |
| 24   | 20      | jars | Garlic                | 560620   | 1.00                 | 3.00      | n/b          | n/b       | 1.00                 | 2.50      |
| 25   | 25,000  | lb   | Grapes, Red           | 550250   | 1.00                 | 3.00      | 0.75         | 2.00      | n/a                  | 3.00      |
| 26   | 25,000  | lb   | Grapes, Green         | 550250   | 1.00                 | 3.00      | 0.75         | 2.00      | n/a                  | 3.00      |
| 27   | 2,100   | lb   | Green Beans           | 570980   | 2.00                 | 3.00      | 1.20         | 2.00      | 2.00                 | 3.00      |
| 28   | 7,500   | ea   | Honeydew Melon        | 550200   | 1.00                 | 2.50      | 0.58         | 2.00      | n/a                  | 3.00      |
| 29   | 4,000   | lb   | Kiwi Fruit            | 550100   | n/b                  | 2.50      | n/a          | 2.00      | n/a                  | 2.50      |
| 30   | 1,500   | ea   | Lemons                | 550300   | 1.25                 | 2.50      | 0.58         | 2.00      | 1.00                 | 2.75      |
| 31   | 25,000  | lb   | Lettuce, Romaine      | 560400   | 1.50                 | 3.00      | 0.85         | 2.00      | 1.50                 | 3.00      |
| 32   | 10,000  | lb   | Lettuce, Salad Cut    | 560400   | 1.50                 | 3.00      | 1.20         | 2.00      | 1.50                 | 3.00      |
|      |         |      | Lettuce, Shredded or  | 560400   |                      |           |              |           |                      |           |
| 33   | 5,000   | lb   | Chopped               |          | 1.50                 | 3.00      | 1.20         | 2.00      | 1.50                 | 3.00      |
| 34   | 15,000  | lb   | Lettuce, Romaine, Mix | 560410   | 1.50                 | 3.00      | 1.20         | 2.00      | 1.50                 | 3.00      |
| 35   | 1,600   |      | Mango                 | 550420   |                      | 2.00      | n/a          | 2.00      | n/a                  | 2.50      |
| 36   | 4,000   | lb   | Mushrooms             | 560440   | 0.50                 | 2.50      | n/a          | 2.00      | 0.75                 | 2.50      |
| 37   | 800     | lb   | Onions, Green         | 560550   | 1.50                 | 2.50      | 1.45         | 2.00      | 1.00                 | 2.50      |
| 38   | 2,000   | lb   | Onions, Red           | 560550   | 1.00                 | 2.50      | 1.45         | 2.00      | 1.00                 | 2.50      |
| 39   | 3,000   | lb   | Onions, Yellow        | 560550   | 1.00                 | 3.00      | 1.45         | 2.00      | 1.00                 | 2.50      |
| 40   |         | lb   | Onions, Yellow, Diced | 560560   |                      | 3.00      | 1.20         |           | 1.50                 |           |

|      |         |      |                         |          | Big Charlie's |           | Gulf Coast   |           | Southeastern Fresh   |           |
|------|---------|------|-------------------------|----------|---------------|-----------|--------------|-----------|----------------------|-----------|
|      |         |      |                         |          | Distribution  | n Fee for |              |           | Distribution Fee for |           |
|      |         |      |                         |          | Minimum       | Case      | Minimum Case |           | Minimum              | Case      |
| Item | Qty.    | Unit | Description             | Item No. | Pack Size     | Pack Size | Pack Size    | Pack Size | Pack Size            | Pack Size |
| 41   | 100     | lb   | Onions, Yellow, Sliced  | 560520   | 1.50          | 3.00      | 1.45         | 2.00      | 1.50                 | 3.00      |
| 42   | 550,000 | ea   | Oranges                 | 550400   | n/a           | 3.00      | n/a          | 2.00      | n/a                  | 3.00      |
| 43   | 90,000  | ea   | Pears                   | 550460   | n/a           | 3.50      | n/a          | 2.00      | n/a                  | 3.00      |
| 44   | 2,000   | lb   | Peppers, Red            | 560640   | 1.50          | 2.50      | 1.05         | 2.00      | 1.50                 | 3.00      |
| 45   | 3,000   | lb   | Peppers, Green          | 560640   | 1.50          | 3.00      | 1.05         | 2.00      | 1.50                 | 3.00      |
| 46   | 300     | lb   | Peppers, Chopped        | 570950   | 1.50          | 3.00      | 1.45         | 2.00      | 1.50                 | 2.50      |
| 47   | 500     | ea   | Pineapple               | 560500   | 1.00          | 2.00      | n/a          | 2.00      | n/a                  | 2.50      |
| 48   | 60,000  | ea   | Plums                   | 550470   | n/a           | 3.00      | n/a          | 2.00      | n/a                  | 3.00      |
| 49   | 30,000  | lb   | Potatoes, New Red       | 560700   | n/a           | 2.00      | n/a          | 2.00      | n/a                  | 3.00      |
| 50   | 30,000  | lb   | Potatoes, Russet        | 560700   | n/a           | 3.50      | n/a          | 2.00      | n/a                  | 3.00      |
| 51   | 8,000   | lb   | Potatoes, Sweet         | 570990   | n/a           | 3.00      | n/a          | 2.00      | n/a                  | 2.50      |
|      |         |      | Potatoes, Sweet, Sticks | 570970   |               |           |              |           |                      |           |
| 52   | 2,000   | lb   |                         |          | 1.50          | 2.50      | 1.20         | 2.00      | 1.25                 | 3.00      |
| 53   | 1,000   | lb   | Radishes, Cello         | 560800   | 0.50          | 2.00      | 0.45         | 2.00      | 0.35                 | 2.50      |
| 54   | 2,100   | lb   | Snow Peas               | 560510   | n/a           | 2.50      | n/a          | 2.00      | n/a                  | 2.50      |
| 55   | 750     | lb   | Spinach, Cello          | 560430   | 1.00          | 2.50      | 1.20         | 2.00      | 1.50                 | 3.00      |
| 56   | 800     | lb   | Spring Mix              | 560400   | n/a           | 3.00      | n/a          | 2.00      | n/a                  | 2.50      |
| 57   | 1,000   | lb   | Squash, Yellow          | 560850   | 1.00          | 2.00      | 0.90         | 2.00      | 0.75                 | 2.50      |
| 58   | 30,000  | pt.  | Strawberries            | 550500   | 1.00          | 3.00      | 1.05         | 2.00      | n/a                  | 3.00      |
| 59   | 15,000  | lb   | Tomatoes                | 560900   | 1.00          | 3.50      | 0.90         | 2.00      | n/a                  | 3.00      |
| 60   | 15,000  | lb   | Tomatoes, Cherry        | 560900   | 0.75          | 3.00      | 0.60         | 2.00      | n/a                  | 3.00      |
| 61   | 15,000  | lb   | Tomatoes, Grape         | 560900   | 0.75          | 3.00      | 0.60         | 2.00      | n/a                  | 3.00      |
| 62   | 1,000   | lb   | Tomatoes, Wedge Cut     | 560710   | 2.50          | 2.00      | n/b          | n/b       | 2.00                 | 2.00      |
| 63   | 20,000  | ea   | Watermelon, Seedless    | 550550   | n/a           | 2.50      | n/a          | 2.00      | 1.50                 | n/a       |
| 64   | 1,000   | lb   | Kale                    | 560310   | 0.50          | 2.00      | 0.90         | 2.00      | 2.00                 | 2.50      |

### BID TABULATION, RECOMMENDATIONS, AND PROTEST

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's website address at: http://old.escambia.k12.fl.us/adminoff/finance/purchasing/

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes, and School Board rules shall constitute a waiver of proceedings. Bid tabulations or recommendations will be distributed solely through the Purchasing website address. Notices will not be automatically mailed.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

John Dombroskie, Director Purchasing Department

| Max. Possib | е           |          |    | Gulf  | South-  |  |
|-------------|-------------|----------|----|-------|---------|--|
| Points      | Category    | Category |    | Coast | eastern |  |
| 30          | Quality     |          | 20 | 18.3  | 23.3    |  |
| 30          | Service     |          | 20 | 10    | 25      |  |
| 10          | Value Added | Service  | 8  | 7.3   | 7.67    |  |
| 30          | Total Price |          | 25 | 30    | 25      |  |
| 100         | TOTAL POIN  | ITS      | 73 | 65.6  | 81.0    |  |

Awarded Firms are highlighted